
State: District of Columbia **Filing Company:** Housing Enterprise Insurance Company, Inc.
TOI/Sub-TOI: 17.2 Other Liability-Claims Made Only/17.2019 Professional Errors and Omissions Liability
Product Name: Professional Liability Coverage Filing
Project Name/Number: /

Filing at a Glance

Company: Housing Enterprise Insurance Company, Inc.
Product Name: Professional Liability Coverage Filing
State: District of Columbia
TOI: 17.2 Other Liability-Claims Made Only
Sub-TOI: 17.2019 Professional Errors and Omissions Liability
Filing Type: Rate/Rule
Date Submitted: 12/16/2019
SERFF Tr Num: HAPP-132153812
SERFF Status: Submitted to State
State Tr Num:
State Status:
Co Tr Num: HEGL-WA-19-04RR

Effective Date 02/01/2020
Requested (New):
Effective Date 02/01/2020
Requested (Renewal):
Author(s): Lynn Crisci, Sharon Raymond
Reviewer(s):
Disposition Date:
Disposition Status:
Effective Date (New):
Effective Date (Renewal):

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General Information

Project Name: Status of Filing in Domicile:
Project Number: Domicile Status Comments:
Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:
Filing Status Changed: 12/16/2019
State Status Changed: Deemer Date:
Created By: Sharon Raymond Submitted By: Sharon Raymond
Corresponding Filing Tracking Number: HAPP-132153653

Filing Description:

Housing Enterprise Insurance Company, Inc. (HEIC), NAIC # 11206, a member of the American Association of Insurance Services, Inc. (AAIS), is domiciled in the State of Vermont and owned by HAPI and Housing Authority Risk Retention Group.

We are filing rules associated with the following optional claims made forms for Commercial Liability:

Professional Liability Coverage – HACL 2053

This optional endorsement provides professional liability for on-staff attorneys and accountants (CPAs) performing duties in their roles as employees of the insured.

Professional Liability Supplemental Extended Reporting Period – HACL 2054

This optional endorsement allows for a Supplemental Extended Reporting Period

The effective date of this filing is 2/1/2020. A company analysis is included with this filing

Company and Contact

Filing Contact Information

Lynn Crisci, Asst Dr Product Development lcrisci@housingcenter.com
189 Commerce Ct 203-272-8220 [Phone] 290 [Ext]
Cheshire, CT 06410-0189

Filing Company Information

Housing Enterprise Insurance Company, Inc.	CoCode: 11206	State of Domicile: Vermont
P. O. Box 189	Group Code: 4359	Company Type: Stock
189 Commerce Court	Group Name: HOUSING	State ID Number:
Cheshire, CT 06410-0189	AUTHORITY INS GRP	
(203) 272-8220 ext. 251[Phone]	FEIN Number: 06-1597889	

Filing Fees

Fee Required?	No
Retaliatory?	No

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Fee Explanation:

State:	District of Columbia	Filing Company:	Housing Enterprise Insurance Company, Inc.
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Rate Information

Rate data applies to filing.

Filing Method:

Rate Change Type:

Neutral

Overall Percentage of Last Rate Revision:

%

Effective Date of Last Rate Revision:

Filing Method of Last Filing:

SERFF Tracking Number of Last Filing:

Company Rate Information

Company Name:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Written Premium for this Program:	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Housing Enterprise Insurance Company, Inc.	0.000%	0.000%	\$0	0	\$0	0.000%	0.000%

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Rate/Rule Schedule

Item No.	Schedule Item Status	Exhibit Name	Rule # or Page #	Rate Action	Previous State Filing Number	Attachments
1		Countrywide Exception Pages	HEIC-CL-CW-11	Replacement	HAPP-131925282	HEIC CL CW 10 19 .pdf

**HOUSING ENTERPRISE INSURANCE COMPANY, INC.
AAIS COMMERCIAL LIABILITY MANUAL
EXCEPTION PAGES**

RULE 8 -- COVERAGE OPTIONS (continued)**Abusive Conduct Deductible Factor Table**

Deductible	Factor
1,000	1.314
2,500	1.282
5,000	1.212
10,000	1.137
25,000	1.000
50,000	0.871
100,000	0.727

The premium as determined is not subject to further modification by the application of any other factors, including, but not limited to package factors, IRPM factors, or expense modifications.

- **Abusive Conduct Liability Coverage Supplemental Extended Reporting Period – HAGL 2052** [\[State Exception – CT TX\]](#)

Supplemental Extended Reporting Period

Countrywide excl. CT, TX	HAGL 2052 03 19
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If the Supplemental Extended Reporting Period is purchased, the premium charged will be 100% of the annual premium of the Abusive Conduct Liability Claims-Made endorsement.

8.5.2 Professional Liability Coverage

This optional endorsement provides professional liability coverage for on-staff attorneys and accountants (CPAs) performing duties in their roles as employees of the insured.

Coverage provided: \$100,000 each occurrence/\$100,000 aggregate
Deductible: \$2,500

Attach **Professional Liability Coverage – HAGL 2053**

Premium Determination:

\$250 per person

Professional Liability Supplemental Extended Reporting Period**Supplemental Extended Reporting Period**

If the Supplemental Extended Reporting Period is purchased, the premium charged will be 100% of the annual premium of the Professional Liability Claims-Made endorsement.

Attach **Professional Liability Supplemental Extended Reporting Period – HAGL 2054**

State:	District of Columbia	Filing Company:	Housing Enterprise Insurance Company, Inc.
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Supporting Document Schedules

Bypassed - Item:	Consulting Authorization
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Actuarial Certification (P&C)
Comments:	
Attachment(s):	DC Actuarial Certification_GC.pdf
Item Status:	
Status Date:	

Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

Satisfied - Item:	Rule Compare
Comments:	
Attachment(s):	HEIC CL CW 10 19 Rule Compare.pdf
Item Status:	
Status Date:	

Satisfied - Item:	Explanatory Memo
Comments:	
Attachment(s):	DC Explanatory Memo RR.pdf
Item Status:	
Status Date:	

SERFF Tracking #:	HAPP-132153812	State Tracking #:		Company Tracking #:	HEGL-WA-19-04RR
<hr/>					
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Rate/Loss Cost Certification

Certification of

Housing Enterprise Insurance Company
Name of Insurance Company/Organization

Filing being
certified: Professional Liability Coverage Filing SERFF Tr Num: HAPP-132153812

Proposed
effective date: 2/1/2020

I, being a qualified actuary, certify that appropriate consideration has been given in this filing to the applicable factors specified herein. For the purpose of this certification, a qualified actuary is defined as [1] a member in good standing of the American Academy of Actuaries, [2] a fellow or associate of the Casualty Actuarial Society, or [3] an individual who has both the educational background necessary for the practice of actuarial science and at least four years of property and casualty actuarial experience.

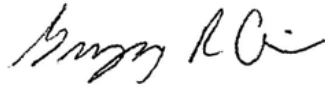
I am a qualified actuary in accordance with ☒ [1] ☐ [2], or ☐ [3] above

It is understood that the Department of Insurance will rely on this certification and, should it be determined that the rates, loss costs, and/or supplementary rate information submitted in this filing do not comply with the provisions of your state or that this certification is materially false or incorrect, appropriate corrective and/or disciplinary action, as authorized by law, will be taken by the Department of Insurance.

Name of qualified actuary: Gregory R Chrin

Title of qualified actuary: Senior Manager, Deloitte Consulting LLP

Signature of qualified
actuary:



Date: 12/10/2019

Telephone number: 860-725-3086

E-mail address: gchrin@deloitte.com

**HOUSING ENTERPRISE INSURANCE COMPANY, INC.
AAIS COMMERCIAL LIABILITY MANUAL
EXCEPTION PAGES**

RULE 8 -- COVERAGE OPTIONS (continued)**Abusive Conduct Deductible Factor Table**

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Supplemental Extended Reporting Period

Countrywide excl. CT, TX	HAGL 2052 03 19
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Premium Determination:

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Professional Liability Supplemental Extended Reporting Period**Supplemental Extended Reporting Period**

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Attach **Professional Liability Supplemental Extended Reporting Period – HAGL 2054**



EXPLANATORY MEMO

Housing Enterprise Insurance Company, Inc. (HEIC), NAIC # 11206, a member of the American Association of Insurance Services, Inc. (AAIS), is domiciled in the State of Vermont and owned by HAPI and Housing Authority Risk Retention Group.

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Professional Liability Supplemental Extended Reporting Period – HACL 2054

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The effective date of this filing is 2/1/2020.

Base Rate and Rating Comparison

For our Professional Liability coverage, since the coverage afforded by this endorsement closely matches coverage offered by Berkley, we based our rates (\$250 per person for \$100,000/\$100,000 coverage and a \$2,500 deductible) on those charged by Berkley. Since we have no loss data of our own to determine rates (since this is a new coverage) we are assuming by basing our rates on those approved for Berkley that they are actuarially sound (not excessive, inadequate, or unfairly discriminatory).

Berkley Employed Lawyers Professional Liability (SERFF Tracking #MNLM-127167653) does adjust its base rate (\$2,500 per person) by several factors (number of attorneys, nature of operations, public company, mergers and acquisitions and prior acts). Additionally, rating assumes a \$1,000,000 limit.

HEIC insures one class of business, subsidized housing. The duties of an in-house counsel supporting a subsidized housing operation or a certified public accountant are limited, providing advice to a sole employer within a clearly defined industry (nonprofit associations/social services). Additionally, we are offering one limit: \$100,000 per occurrence/\$100,000 aggregate subject to a \$2,500 deductible.

Because of the limited scope of duties and small limit provided, we would charge the same flat rate per person, basing that rate on Berkley's offer for in-house counsel.

Please see rate exhibit on next page. This adjusts Berkley's filed rate to the appropriate class and coverage amounts to match HEIC's proposed offering. We have selected a \$250 rate compared to Berkley's adjusted rate of \$275.

Insured Person	Value	Classification
Base Rate	2500	--
Attorney Size Modifier	1	1-5 attorneys
Class	0.68	Class 1: Nonprofit associations
Public Company Modifier	1	Yes
Merger and Acquisition Activity	0.85	No
Prior Acts	0.7	No prior acts coverage
Prior claim/litigation	1	No known prior claims
Deductible	1.025	2,500
100K/100K	0.266	Derived from approved ILF table
Total	275	Selected: \$250